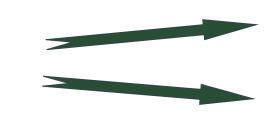
John Lewis Partnership

Operational Experience of CNG Vehicles

Justin Laney General Manager - Fleet

John Lewis | Waitrose

How do we reduce transport carbon?



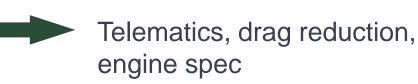
•Fewer miles

Reduce fuel burn per



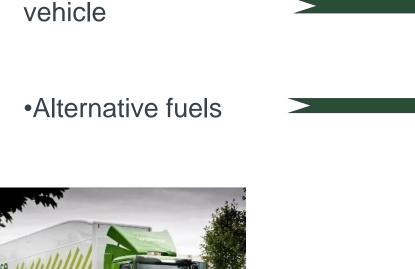
Scheduling, backhaul, forward haul, load utilisation, collaboration

Double deck trailers, longer trailers



Natural gas, biomethane, biodiesel, 3rd generation biofuels





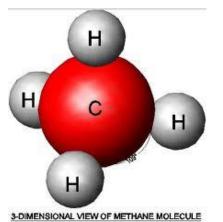
Our Strategy

- Use methane, and bio-methane
- Focus on long distance, heavy trucks for carbon reduction
- Have solutions for air quality and noise in urban areas
- Focus on refrigeration units as well as vehicles



What is Biomethane ?









Why compressed ?

- Route to biomethane
- Lower cost
- Avoids risk of venting
- Vehicle filling easier

But....

There will always be a need for both





Experience with Gas Vans

Five 3.5 tonne vans

One 5 tonne van





- •Reliability and driver reaction good
- •Reduced payload on 3.5 tonne vehicles
- Infrastructure challenges
- •Payback ?
- •Similarity with EV challenges

Dedicated CNG Experience

Emissions

- Relatively small CO₂ reduction on CNG
- Big CO₂ reduction on CBM
- Negligible (?) NO_x and PM
- Low noise

Efficiency

- CNG has 20% lower CO₂ per kWhr
- Current gas tractors are less efficient than diesel
- Efficiency improvements expected

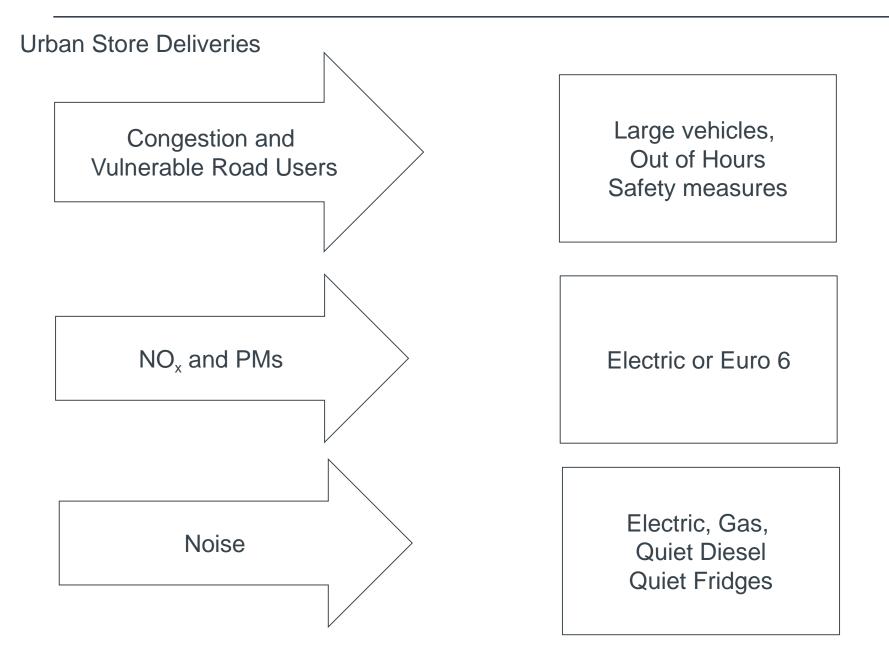
Cost

- CNG has c30% lower cost per kWhr
- Current gas tractors are c£25K more expensive
- Payback depends on mileage



Driver Reaction

- Fuelling process much cleaner
- Quieter in cab
- Positive environmental reaction
- Driving experience good



Gas Station Economics

Build Cost	£1,500,000
Ops Cost	£200,000
Payback (yrs)	5
Selling price	£0.73
Duty	£0.25
Gas	£0.16
Ops Cost	£0.32
Kgs pA	1,547,988
Trucks	25



Next steps....

• AMTs to improve efficiency

- Bio-methane via grid recognised for carbon reporting
- Clean engines to power transport refrigeration units
- Greater choice of vehicles
- Infrastructure
- Incentives for urban use



Summary

- It works
- Everyone likes it
- Infrastructure is critical
- Important role in urban bulk deliveries

